

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MEXICO 01900 240837 Z

16

ACTION EB-11

INFO OCT-01 ARA-11 ADP-00 CAB-09 CIAE-00 COME-00 DODE-00

INR-09 NSAE-00 RSC-01 FAA-00 L-03 H-02 SS-14 NSC-10

RSR-01 /072 W

----- 010947

R 232305 Z MAR 73

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 5089

LIMITED OFFICIAL USE MEXICO 1900

E. O. 11652: GDS

TAGS: ETRN, MX

SUBJ: CIVAIR - SITREP 2 BILATERAL NEGOTIATIONS

REF: MEXICO CITY 1843

1. SUMMARY. FOR FIRST TIME MEXICANS HAVE OFFERED LOS ANGELES- GUADALAJARA FOR US, BUT IN RETURN THEY ASKING NONSTOP ACCESS SAN FRANCISCO FROM SEVEN MEXICAN POINTS. NEGOTIATIONS RESUME LATER TODAY. END SUMMARY.

2. AT SESSION MARCH 22 USDEL:

A. MADE STRONG PITCH FOR LA ROUTE TO GUADALAJARA, PUERTO

VALLARTA, MAZATLAN, BASED ON FACT MEXICANS SEEKING ADDITIONAL AUTHORITY FROM GUADALAJARA TO US ON MEXICAN ROUTE M.

B. STRESSED NEED FOR MEXICO CITY ON EL PASO- GUADALAJARA ROUTE TO PROVIDE MINIMUM ECONOMIC SUPPORT MAKE ROUTE VIABLE.

C. SOUGHT REMOVE MANDATORY STOP RESTRICTION ON US ROUTE J IN CONTEXT MEXICAN SUGGESTION NEW YORK- PUNTA CAN CUM ROUTES. ALSO SOUGHT ADD MEXICO CITY ON US ROUTE O, NOTING THAT NY- PUNTA CAN CUM WOULD OFFER OPPORTUNITY FOR SECOND MEXICAN CARRIER SERVE MEXICO CITY- NEW YORK, ALBEIT ON ONE- STOP BASIS AND  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MEXICO 01900 240837 Z

THAT WE WOULD ACCEPT MANDATORY STOP BETWEEN NY AND MEXICO CITY ON ROUTE O.

3. MEXDEL SAID IMPOSSIBLE CONSIDER MEXICO CITY ON US ROUTE O AND THAT LIFTING MANDATORY MERIDA STOP ON J WOULD CAUSE IMBALANCE IN ROUTE SCHEDULES, AND DIMINISH SERVICE MERIDA.

4. AFTER LENGTHY DISCUSSION MEXDEL AGREED CONSIDER POSSIBILITY OF LA- GUADALAJARA SERVICE AND ROUTE J PROBLEM; SUGGESTED US CONSIDER EL PASO- GUADALAJARA, MEXICO FOR MEXICAN SIDE AND EL PASO- PUERTO VALLARTA, MAZATLAN, ETC., FOR US. SUBSEQUENTLY, MEXDEL MAINTAINED HOTEL INFRASTRUCTURE AT GUADALAJARA, PUERTO VALLARTA, ETC., NOW INADEQUATE SUPPORT ADDITIONAL SERVICE.

5. USDEL MADE STRONG PITCH FOR DELAYED SERVICE THIS ROUTE POINTING OUT VALUE ROUTE DEFINITION WOULD HAVE IN FACILITATING INVESTMENT.

6. AT FIRST MARCH 23 SESSION US POINTED OUT ELIMINATION MERIDA STOPOVER WOULD NOT AFFECT LEVEL SERVICE MIAMI- MERIDA SINCE THIS ROUTE NOW OPERATED ON TURN AROUND. THEN SUGGESTED US TAKE EL PASO ROUTE MEXICANS PROPOSED FOR THEMSELVES AND THAT ALBUQUERQUE BE ADDED TO EL PASO- VACATION POINT ROUTE ON MEXICAN SIDE. AGAIN ASKED FOR DELAYED ACCESS ON LA- GUADALAJARA, ETC.

7. MEXDEL SAID THEY HAD REVIEWED SITUATION AND CONCLUDED THIS IS NOT TIME TO DISCUSS LA- GUADALAJARA, ETC., IN VIEW SLOWPACE INFRASTRUCTURE DEVELOPMENT. NOTED THAT EIGHT ROUTES ON US SCHEDULE NOT IN OPERATION AND THAT SEVERAL OF THESE OFFER ENTRY TO GUADALAJARA, PUERTO VALLARTA, ETC. RE MERIDA ADMITTED FEAR PAN AM COMPETITION WITH AEROMEXICO WAS PRINCIPAL OBJECTION TO LIFTING RESTRICTION. SAID EL PASO OF NO INTEREST ON US TERMS.

8. US ASKED IF MEXDEL WILLING RECEIVE PROPOSAL ON LA- GUADALAJARA, ETC. MEXDEL RESPONDED NOT NOW WITHIN ITS AUTHORITY TO DISCUSS BUT COULD NOT REFUSE TO RECEIVE AND SUBMIT TO SUPERIORS US PROPOSALS. US THEN PROPOSED:

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 MEXICO 01900 240837 Z

A. FOR US, LA- GUADALAJARA, AND ADDITION LA ON US ROUTE H.

B. FOR MEXICO, A GUADALAJARA- SF BAY AREA ROUTE AND A HERMOSILLO- BAY AREA ROUTE WITH SF ON ONE ROUTE AND OAKLAND AND SAN JOSE ON OTHER.

C. ALSO AGREED ACCEPT MEXICAN PROPOSALS ON ROUTES K AND M AS PART OF PACKAGE. ( MEXICO 1843, PARAS 5 ( C) AND 6).

9. MEXDEL BALKED AT LA ON US ROUTE H AND USDEL INQUIRED WHETHER SAME CONCERNS WOULD EXIST IF SF ADDED TO H, OR IF LONG- HAUL RESTRICTION TIED TO LA- MEXICO.

10. AFTER RECESS, MEXDEL INDICATED WAS PREPARED SEEK HIGHER LEVEL VIEW ON POSSIBILITY EXCHANGE US LA- GUADALAJARA ROUTE FOR ADDITION SF AS CO- TERMINAL ON MEXICAN ROUTES D AND E.  
DEAN

LIMITED OFFICIAL USE

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* LIMITED OFFICIAL USE

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 23 MAR 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** willialc  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973MEXICO01900  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** n/a  
**Errors:** n/a  
**Film Number:** n/a  
**From:** MEXICO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730334/aaaaicxf.tel  
**Line Count:** 135  
**Locator:** TEXT ON-LINE  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 73 MEXICO CITY 1843  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** willialc  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 JAN 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23-Jan-2002 by kelleyw0>; APPROVED <23-Jan-2002 by willialc>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> jms 971218  
**Subject:** CIVAIR - SITREP 2 BILATERAL NEGOTIATIONS  
**TAGS:** ETRN, MX  
**To:** EB  
**SECSTATE WASHDC**  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005